2016 VALUATIONS

CIPFA ACTUARIAL SUMMIT

JANUARY 2017



MAIN ISSUES

DATA QUALITY & TRENDS



MANAGING OUTCOMES (AND MAD DEFICITS..)



RISK MANAGEMENT



MANAGING OUTCOMES - OUR APPROACH

FOCUS ON RETURNS VS CPI



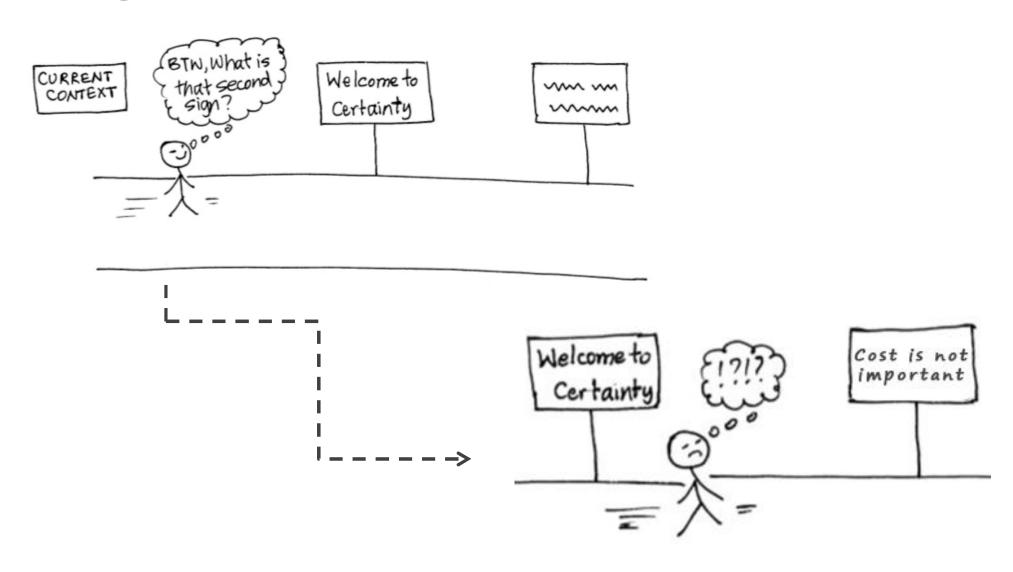
TRANSPARENCY & SIMPLICITY



STABILITY & CASH MANAGEMENT



RISK MANAGEMENT WE'D LIKE A BIT MORE CERTAINTY PLEASE.



RISK MANAGEMENT YOUR CHOICE...



© MERCER 2017

RISK MANAGEMENT

IS IT A MARATHON, A SPRINT, OR IN THE MIDDLE?



MARATHON?

COUNCILS&OTHER PUBLIC BODIES



SPRINT?

SMALL&CLOSED CHARITIES EXITING EMPLOYERS



IN THE MIDDLE?

SMALLER COUNCILS HOUSING ASSOCIATIONS

CASE STUDIES

CASE STUDY A

- TRIGGER FRAMEWORK IMPLEMENTED IN 2014
- DEFICIT C£120M LOWER DUE TO FRAMEWORK
- REFRESHED IN 2016

CASE STUDY B

- HOUSING ASSOCIATION SEEKING TO EXIT
- TRIGGER WHEN DEBT <£11M AND LOCK INTO LOWER RISK INVESTMENT STRATEGY
- EXIT ACHIEVED AT £10.5M

© MERCER 2017

MAKE TOMORROW, TODAY